

COPE

Health Solutions

is a national leader in supporting health care payers and providers in their drive to value-based payments and care models

Providers and health plans understand they need to use data analytics in meaningful ways, yet challenges persist, and many struggle with where to start. How much data is needed? How is it made meaningful and actionable; that is, how is it translated to inform your population health strategy and risk management? How do you use data to discover and measure opportunities?

COPE Health Solutions draws on deep subject-matter expertise to support organizations in building comprehensive finance and population health analytics capabilities to target the drivers of risk and improve clinical outcomes in alignment with your strategic goals. Our team of finance and population health industry leaders provide data-driven strategies to identify opportunities to reduce unnecessary medical utilization and spend, optimize network configuration and increase the value of premium revenue.

KEY INPUTS TO DATA ANALYTICS

Clinical, network and financial analyses are combined to identify key drivers necessary to inform a holistic optimization use case by focusing in key areas such as:

Clinical

- Inpatient Readmissions
- Avoidable Acute Care
- High-risk Members & Conditions
- Outpatient Utilization
- General Utilization Management

Network

- Out-of-Network Utilization
- Geo-spatial Mapping
- Clinical/Non-clinical Demographics
- Network Opportunity Sizing
- Performance Benchmarking

Finance

- Premium Funds Flow Modeling & Breakeven Analysis
- Physician Contract & Incentive Planning
- Managed Care Hub Formation & Planning
- Cost Savings Opportunity Sizing

OUR APPROACH TO DATA ANALYTICS



Prescriptive Analysis

We employ a set of analyses to identify opportunities to optimize medical spend and improve outcomes to understand the population



Optimization Use Case

An optimization use case that considers key clinical, network and financial drivers is developed to assess the impact of recommended strategies and determine the overall cost savings opportunity



Implementation Roadmap

A detailed roadmap is developed to ensure speed to market, intervention effectiveness and to operationalize strategic interventions informed by return on investment impact and profit and loss assessment