

Network Development

Today's health care market is shifting to a value-based, outcomes-focused environment where providers and insurers must work closer together, often with non-traditional providers, to ensure effective, efficient care delivery. Does your network provide access to the right care and the right resources? Do you know which organizations you should partner with to reduce out-of-network utilization? Is the established clinical governance effective?

At COPE Health Solutions, our multidisciplinary team of industry and clinical experts help clients assess and optimize their provider networks to improve financial and clinical performance and meet the needs of all members today.

ATTRIBUTES OF A HIGH-PERFORMING NETWORK



POPULATION HEALTH MANAGEMENT

- Infrastructure for population health data analytics
- Reporting capabilities to monitor success
- Ability to track high-risk, high-cost patients



HIGH-QUALITY CARE

- Effective incentive measures for providers to improve the quality of care
- Use of evidence-based best practices
- Dashboard platform to monitor success



VALUE-BASED ARRANGEMENTS

- Emphasis on value over volume
- Risk-based Managed Care Organization (MCO) contracts
- Vision for transition to full-risk environment



INTEGRATED PROVIDER NETWORK

- Collaborative platform (e.g., physician group, ACO or IPA)
- Robust referral strategies
- Coordinated care model to connect providers to patients

OUR APPROACH TO NETWORK DEVELOPMENT

COPE Health Solutions offers a comprehensive, customized approach to network development, built on targeting common issues with proven strategies to help clients reach their goals.

OUR SOLUTIONS



- Network gap assessment
- Provider recruitment
- Clinically integrated networks
- Renegotiation of payor contracts
- Population health data analytics
- Provider performance incentives
- Coordinated care models
- Integration of community services

ACHIEVABLE OUTCOMES



- Build brand loyalty
- Reduce total cost of care
- Improve quality scores
- Reduce utilization and medical spend
- Optimize provider network

COPE Health Solutions is a national leader in helping health care organizations succeed amid complexity and uncertainty

COPE Health Solutions helps providers and payors thrive in the emerging pluralistic payment environment, allowing them to achieve visionary, organizationally relevant results. The firm has expertise in all aspects of population health, strategy, delivery system development, payment systems reform, workforce development, and value-enabling services, including peerless analytics and performance improvement.

Our multidisciplinary team of health care experts provides our clients with the experience, capabilities, and tools needed to plan for, design, implement and support both the development and execution of strategy. We partner with our clients through aligned mission and financial incentives to pursue performance excellence in a challenging and rapidly evolving health care environment.

We strive to help our clients build their own internal expertise and capabilities as we work together to provide clear, results-oriented solutions to achieve immediate and long term success.

Contact us at info@copehealthsolutions.com or visit our website to learn more about how we can help with network development