

## COPE Health Solutions and SpectraMedix Form Strategic Collaboration to Help Texas Performing Providers Succeed in DSRIP 2.0

*Collaboration brings together consulting and information technology leaders with proven success addressing performance-based 1115 Medicaid Waiver requirements*

NEW YORK, NY – May 17, 2018 – COPE Health Solutions, a national health care consulting firm with extensive experience in Texas, and SpectraMedix, a leading provider of Delivery System Reform Incentive Payment (DSRIP) and Medicaid reform technology solutions, have announced a strategic collaboration to help health care organizations succeed within the recently extended Medicaid 1115 Transformation Waiver program in Texas. The program is now in Demonstration Year 7 (DY 7).

The collaboration leverages COPE Health Solutions' deep expertise in Texas and other national Medicaid waiver programs, experience in population health management and value-based payments (VBP), and SpectraMedix' Software as a Service (SaaS) DSRIP Platform. The SpectraMedix DSRIP Platform provides a one-stop quality measure reporting and analytics solution used by Medicaid reform organizations to meet their risk- and performance-based goals.

"COPE Health Solutions brings unparalleled national experience to Medicaid 1115 waivers, as well as the overall Medicaid transformation from fee-for-service to value-based payment, from early design and planning, into deep implementation and strong project management," said Raj Lakhnpal, MD, FRCS, FACEP. "They are pioneers in this work with extensive knowledge of the Texas market, and we look forward to working together."

Together the firms will help DSRIP Performing Provider organizations:

- **Utilize proven stakeholder engagement and governance strategies and tools to identify and prioritize waiver oversight, revenue optimization and quality improvement initiatives that can be readily adapted and integrated within respective organizational workflows and performance management**
- **Add immediate value by quickly implementing the SpectraMedix DSRIP platform to enable successful DY 7 reporting**
- **Impact the performance outcomes within selected measure bundles**
- **Maximize DSRIP (short-term) performance**
- **Provide the reporting foundation and analytics required to meet waiver requirements and engage key stakeholders in strategic decision making**
- **Optimize managed care organization/VBP (longer-term) performance, while building a foundation for sustainable in-house capabilities to support future value-based requirements**

"We're very excited about our strategic collaboration with SpectraMedix to help DSRIP Performing Providers succeed under the waiver," said Allen Miller, CEO, COPE Health Solutions. "Their DSRIP Platform and deep experience in helping providers achieve their DSRIP project goals and incentive payments are a great complement to our strategy and implementation expertise. We also both embrace a client-first approach and can pivot quickly when necessary to meet unique client needs."

COPE Health Solutions' clients in Texas include Dallas Children's, Children's Medical Center Health Plan, UNT Health Science Center, JPS Health Network, Sendero Health Plans, CCC (Community Care Collaborative), Central Health, CHI St. Luke's and Texas Health Care Association. The firm has partnered with clients across the nation in the development, enhancement and implementation of 1115 waivers and other payment reform programs. Since the early 2007 start of the California Coverage Initiative waiver work, the firm's national client

base for 1115 Medicaid waiver related work has included public hospitals and health systems of all sizes in large urban centers and rural communities, innovative public-private joint ventures and complex joint ventures between highly competitive health systems.

SpectraMedix most recently provides its DSRIP Platform to four DSRIP Performing Provider Systems (PPSs) in New York State. The Platform is comprised of software applications and services to collect and organize disparate data sources, calculate and track DSRIP measures and deliver ongoing performance improvement and population health intelligence. It enables PPSs, their partners and providers to manage risk, improve care and demonstrate improvement at the population, partner, provider and patient levels.

Texas received approval of its five-year waiver in 2011, driving the expansion of Medicaid managed care state wide with more than 300 participating providers in the initial five years. Last year the Centers for Medicare and Medicaid Services (CMS) approved a five year renewal of the Texas 1115 Transformation Waiver from October 2017 to September 2022.

### **About COPE Health Solutions**

COPE Health Solutions helps providers and payors thrive in the emerging pluralistic payment environment, enabling them to achieve visionary, organizationally relevant results. The firm has expertise in all aspects of population health, strategy, CMS demonstrations, Medicaid waivers, delivery system development, payment systems reform, workforce development, and value-enabling services, including peerless analytics and performance improvement.

COPE Health Solutions has developed and implemented innovative strategic plans and integrated delivery models across a broad set of providers in health care markets across the country, including extensive experience Texas, California and New York with 1115 Medicaid waivers and DSRIP programs. The firm has a proven history of working with multiple stakeholders within communities to define a best-fit solution, implement the design and manage ongoing operations and performance.

COPE Health Solutions' multidisciplinary team of health care experts partners with clients through aligned mission and financial incentives to pursue performance excellence in a challenging and rapidly evolving health care environment. COPE Health Solutions strives to help clients build their own internal expertise and capabilities, working together to provide clear, results-oriented solutions to achieve immediate and long-term success.

### **About SpectraMedix**

SpectraMedix partners with hospitals, health systems, provider organizations, health information exchanges and payers to improve care delivery and support their transition to value-based payment models. Our proven *eMeasures360*<sup>TM</sup> quality management and *eureQa360*<sup>TM</sup> population health intelligence solutions provide advanced data integration, quality measurement and population health analytics capabilities to implement MACRA, Medicaid Reform programs, Clinically Integrated Networks, ACOs, financial risk modeling, bundled payment programs and electronic clinical quality measures.

SpectraMedix MACRA Solution is endorsed by HANYS Solutions, a subsidiary of the Healthcare Association of New York State, HealthCurve Analytics, a subsidiary of the Missouri Hospital Association, and partnered with NJHA Healthcare Business Solutions, an affiliate of the New Jersey Hospital Association. The company's population health platform is also leveraged by 20 percent of New York State's Performing Provider Systems in implementing the DSRIP Medicaid Transformation program across their regions.