

Tackling Health Plan Challenges from Resurging COVID-19

As we grapple with a new round of COVID-19 stress to the health system due to variants such as Delta and Lambda, health plans face a growing array of challenges requiring rapid and effective response.

- Contact tracing and immunizations have taken on a new level of priority as the Delta variant burns through communities. The risk of additional mutations signals that health care impacts from the pandemic will continue to be front-burner for some time.
- There will be a greater burden of members needing complex care management, both COVID-19 long hauler and people who are skipping screenings, regular care and diet and exercise regimens. The combination is creating a build-up in acuity of chronic conditions that need to be managed and treated.
- Provider networks are in flux, with M&A, new venture- and equity-funded provider companies and solutions and provider fatigue creating new potential network gaps.

As a result, it's more important than ever for health plans to leverage data to identify and manage cohorts of members. Payers also must focus on network utilization, quality and gaps. And to pave the way forward, they need to model and implement best-practice, value-based payment agreements.

With the major threat of clinician and health care workforce burnout, health plans should bring to bear resources and partners to support the stabilization and enhancement of current workforces while developing large pipelines of future workers and providers to ensure adequate capacity.

Our team is ready to help health plans successfully navigate these unique and challenging times.



OUR SERVICES

NETWORK BUILD AND OPTIMIZATION



Health plans need to maintain member access to providers amid rapidly changing situations.

COPE Health Solutions leverages its proven analytics platform and blended remote and on-the-ground workforce. We can rapidly assess the disruption COVID-19 has on provider networks, close network gaps, get value-based payment contracts in place and improve network performance.

For payers and providers with large Medicaid populations, we can support development of new and optimization/expansion of FQHCs and RHCs.

ANALYTICS AND INSIGHTS - ANALYTICS FOR RISK CONTRACTING PLATFORM



Within 90 days, COPE Health Solutions can ingest, transform and activate disparate claims and other data sets, providing a world-class population health management and financial analytics solution complete with best-practice dashboards and reporting, actionable insights and workflow integration.

FINANCIAL PLANNING AND CONTRACT OPTIMIZATION



Our team of analysts, managed care finance and contracting experts and actuaries draw on pro forma and analytic tools, best-practice risk agreements and deal points, and the ability to financially model leveraging normalized claims and other data through our Analytics for Risk Contracting platform.

Collaborating with our team of physicians and other clinicians deeply experienced in managed care contracting and population health management, our finance and analytics team can create pro formas, model various scenarios for provider and payers and model health plan contracts. They provide recommendations for negotiation deal points and bring expertise and experience to joint ventures and other payer/provider collaboration opportunities.

CARE MODEL REDESIGN AND TRANSFORMATION



COPE Health Solutions can provide a turnkey care management solution, proven to reduce total cost of care, emergency department use and readmissions for the highest-risk members, including Medicaid and Medicare population. These populations, often comprised of seniors, are without support and require the most basic aid and social outreach.

For clients looking for workflow platforms and analytics we can bring a seamless solution that includes all analytics, care management, UM, UR, quality and risk adjustment workflows, dashboards and reports for risk-bearing organizations or health plans.

HEALTH WORKFORCE DEVELOPMENT AND STRATEGY



COPE Health Solutions brings to bear unrivaled experience in large-scale health care workforce training, interim support, redeployment and the development and management of pipelines to fill current and future provider, operations and administrative roles across the payer and provider continuum.

**COPE Health Solutions is a national leader in helping health care organizations
succeed amid complexity and uncertainty**

For information on how COPE Health Solutions can provide rapid and valuable services to health plans during this critical time, please contact us at info@copehealthsolutions.com or call (213) 259-0245.