COPE Health Solutions Adds Medicare Limited Data Sets to Analytics for Risk Contracting Solutions

Medicare Data Expands Benchmarking and Analytics Capabilities to Bolster Health Plans, Providers and Public Health

NEW YORK, NY— September 21, 2021 – COPE Health Solutions and its subsidiary Analytics for Risk Contracting, LLC (ARC), a leader in cloud-based data analytics software and services for healthcare providers and payers, has incorporated Medicare Limited Data Sets into its already-extensive data sources. The de-identified Medicare beneficiary data enhances the value COPE Health Solutions and ARC bring to payers and providers through advanced benchmarking and identification of patterns, outliers and other insights that can lead to improved care and outcomes and lower healthcare costs.

As part of its agreement with the Centers for Medicare & Medicaid Services, COPE Health Solutions and ARC will pursue research projects aimed at advancing the U.S. health system. Research will aim to identify the drivers of variation in cost and outcomes for episodes versus bundles of care as well as for specific patient groups.

"The right data and analytics enable providers and health plans to understand the actual costs of care and then adjust and measure different variables, such as specific drugs or procedures, to deliver better care while controlling costs. The Medicare Limited Data Sets augment our other data sources to provide richer and deeper analyses and benchmarks," said Yomi Ajao. Chief Consulting Officer for COPE Health Solutions and President of ARC.

The Medicare Limited Data Sets, complementing other COPE Health Solutions and ARC functionality, enables health systems, medical groups and health plans to:

- Optimize provider networks by analyzing provider performance data
- Identify service gaps by specialty or other criteria in their communities
- Benchmark their costs and quality against regional and national standards
- Develop and test new value-based payment models
- Examine the effect of new payment policies, regulations and legislation
- Conduct comparative analyses of commercial and Medicare reimbursement models to improve risk management

The COPE Health Solutions and ARC difference
COPE Health Solutions and ARC enable high-value data analytics as a service that delivers greater value and actionable information than other population health management tools. In addition to providing configurable reports and dashboards with actionable insights, the firms' solution sets enable payers and providers taking risk to run what-if scenarios and model different financial outcomes by changing the clinical and data inputs.

The analytics deliver precise information and detailed insights through ARC's analytical power and more comprehensive data sources:
- Aggregates data from numerous sources across the continuum of care and populations— claims, pharmaceutical, provider financials, and national, regional and network benchmarks.

- Identifies variations and opportunities within and across populations, service lines, clinicians or locations, such as avoidable utilization.
- Provides root causes and solutions.

Flexible, tailored solutions
COPE Health Solutions and ARC provide a range of cloud-based data analytics solutions that fit the different needs of healthcare organizations, from those that want to use the ARC platform do their own data analyses to those that want a partner to analyze the data, identify and report on improvement opportunities and even help implement the changes. All clients receive the critical information and insights they need to succeed in value-based payment arrangements.

- **Software as a Service (SaaS)** gives clients access to its powerful yet easy-to-use data analytics cloud software platform, custom configured with each client's claims data and other data sources for a complete picture of its current state.
- **Data Analytics as a Service** (DaaS) includes highly configurable reports and dashboards analyzing key client metrics. Developed by COPE Health Solutions' clinical, financial and data analytics experts, they show trends, pinpoint opportunities and outliers, and suggest targeted initiatives to improve financial performance and care.
- **Co-Sourced Managed Services Organization (MSO)** integrates the data analytics as a service value with COPE Health Solutions experts who take accountability and financial risk for planning, implementation and co-management of key areas such as network, medical and care management, utilization management and review and other functions with payers and providers.

About COPE Health Solutions
COPE Health Solutions is a national leader in population health management, value-based payment, workforce development and data analytics consulting, implementation and management. We offer the experience, tools, services and advice that health plans and providers need to meet strategic goals and thrive in the complex and uncertain health care environment. We are driven by our passion to help transform healthcare delivery, align financial incentives to support success in value based payment arrangements and build the workforce needed for value-based care.

About Analytics for Risk Contracting, LLC
ARC provides a range data analytics software and services to drive actionable insights that enable value-based care and value-based payments. ARC is a subsidiary of COPE Health Solutions, formed as a limited liability corporation owned by COPE Health Solutions, Adventist Health, and Richard Merkin, owner of Heritage Provider Network Inc. Like COPE Health Solutions, clients include health plans, self-insured employers, independent practice associations (IPAs), health systems and medical groups.

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