



BUILD A SUSTAINABLE WORKFORCE

IMPROVE PERFORMANCE

Administrative and clinical health care settings are affected by nationwide health care workforce shortages. To navigate these disruptions, health plans are investing in innovative solutions to fill clinical and non-clinical roles that support their culture, workflows and provider engagement

COPE Health Solutions has proven solutions to help you:

- Identify specific roles with recruitment, training and/or retention challenges
- Assess associated impact on revenue, cost, quality and member experience
- Customize and configure a solution designed to rapidly close workforce and performance gaps

Payer Challenges

47% of health plan leaders cite training cost as their leading challenge

33% of health plan leaders identified lack of skilled talent as their top challenge

66% of health plan leaders said growing labor costs have the most impact on their business



Staff-to-consumer ratios continue to rise

22 Years of Documented Success



10,000+ students trained annually across **35** sites



65,000+ alumni



77% of program graduates are retained or gain employment with clients






"Trusted" hires reduce onboarding time and costs by **50%**

OUR HEALTH WORKFORCE RECRUITMENT, TRAINING AND RETENTION PROGRAMS

- **Health Scholar Recruitment Pipeline**
Build your future workforce at scale. Rapid FTE support and pipeline of badged and vetted individuals into entry level roles both clinical and non-clinical.
- **Care Team Redesign, Training, Implementation**
Comprehensive care navigator education and training model that aligns with population needs and VBP payment arrangements or VBC care models. Our experts design or redesign your care model to optimize performance and retention.
- **Data Analyst, Contact Center and Other Customized Training Programs**
Customized recruitment and training programs filling critical vacancies and improving performance for both remote and in-person roles enabling rapid implementation.
- **Accelerate Provider Recruitment and Improve Performance**
Enable Advanced Practice Providers (NPs/PAs) to work at the top of their license. Become more competitive for new recruits, improve access and member engagement while increasing ratio of staff to revenue.
- **Medical Assistant Training Program**
Customized training program that leads to a large and sustainable pipeline of Certified Clinical Medical Assistants to fill critical vacancies and close care gaps.
- **Clinical Leadership & Management Program**
Educational programming for current and future clinical leaders to ensure they have the tools to be successful in roles requiring application of VBC theory to practice, engaging and creating buy-in among staff as well as best practices in leadership and management.

Contact us today to learn more about our workforce solutions.

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