

CBO Capacity and Infrastructure Funding Tool

HRSN Infrastructure Funding

NYS 1115 Waiver creates a new process for billing and FFS payments for Health-Related Social Needs (HRSN) services.

- The waiver also provides \$500M in HRSN infrastructure investments intended to create Social Care Networks (SCNs) and help Community-Based Organizations (CBOs) build out or reconfigure their programs to expand capacity.
- A similar 1115 Waiver in California created a Technical Assistance (TA) Marketplace where CBOs could easily apply for funding and support services to expand capacity in one centralized location.
- Unlike California, the infrastructure dollars in NY will flow through SCNs and SCNs will be responsible for determining how to distribute the funding to best support capacity building.

Creating a CBO Marketplace

- COPE Health Solutions has built a web-based tool to help SCNs assess network capacity and CBO readiness.
- The tool enables each SCN to create a “marketplace” where CBOs can apply for infrastructure dollars and support services to build HRSN capacity.



CBO Education

- The tool helps educate CBOs by guiding them through a simple step by step process to model their potential revenue and expenses by HRSN service line with the new FFS funding instead of traditional grant-based funding.

Opportunity Identification

- The tool analyzes current services compared to market benchmarks to highlight potential opportunities for efficiency and growth.
- CBOs receive detailed guidance on potential uses of infrastructure funding and TA services matched to these opportunities.

Submitting Funding Requests

- CBOs use the financial modeling and opportunity recommendations to articulate their requests for capacity-building funds in terms of how they will use the funding, projected growth in HRSN service volume and ROI of the funding dollars.

Decision Support

- SCNs utilize the tool for standardized assessment of individual requests from CBOs and can directly approve or deny requests or send back comments for rework to the CBOs in the tool.
- ROI scorecards and analytic dashboards in the tool help understand current and projected service volume across the network, TA services needed and relative value of funding requests.

COPE Health Solutions (CHS) is a national tech-enabled services firm with unparalleled 1115 Medicaid Waiver experience that leverages its deep expertise, proven tools, and processes across key VBP functions for all delivery system stakeholders.

Contact us today about the CBO Capacity and Infrastructure Funding Tool or to discuss how else we can assist you in achieving success with the 1115 Waiver.