



Value Based Care Enablement for Provider Led Risk Bearing Organizations

Accelerating growth and performance at all levels of value based care risk

Advisory support

- Business and operational planning
- Payer contracting approach and revenue optimization
- Value Based Payment roadmap design
- Care model design
- Financial planning and pro forma

Proven platforms and solutions

- Analytics for Risk Contracting (ARC) with Data Analytics as a Service (DAaaS)
- Network adequacy and analytics
- Full-service MSO/TPA with platform partner

Design, implementation, and co-management of key functions

- Co-manage select functions for IPA, CIN, ACO, Health Plans, MSSP
- MSO/IPA/MSSP/TPA in a box (MSO Co-Source)
- Comprehensive toolkits, templates, platforms, and workflows
- Develop organizational capabilities under the expertise of accountable leaders and experts
- Ability to transition business operations back to client

Implementation of key strategies and functions

- Medical Management, UM, Credentialing, and other key areas of MSO or TPA
- Network build and development
- Care model implementation
- MSO or TPA vendor selection and management
- Interim management and resourcing
- Payer contract negotiations
- Workflow redesign

Value Based Payment Roadmap

- Operational roadmap to transition into more advanced Value Based Payment arrangements across all lines of business and ensure successful performance
- Includes best practice tools and templates for risk-bearing organizations (IPA, CIN, MSSP, ACO, PHSP), Population Health Management (PHM), Value Based Payment and network requirements
- Proven tools and strategies to optimize revenue for Medicare and Medicaid, both within and outside of Value Based Payment
- Understand various risk and exclusivity arrangements to optimize performance and scalability

Value Based Care Operations Co-Sourcing

- Provides the people, process and technology needed to improve performance, grow market share and de-risk the transition to more advanced Value Based Payment arrangements
- Includes the build, optimization, restructuring and value based care enablement of IPAs, CINs, MSSPs, ACOs and PHSPs
- Variable options for engagement with relation to level of operational responsibility and upside and downside incentive alignment

Value-Based Care Advisory and Implementation

- Expert advisory and implementation across key areas of focus
- Meeting you where you are, focus on highest value interventions

Sample Client Results

- 2x** Value Based Payment Quality Scores
- 30%** Membership Growth
- 45%+** Reduction in Re-admissions & ED Utilization (YoY)

- 10%** Reduction in Medical Loss Ratio (MLR) for lowest performing IPA physicians
- 22%** Shift from out-of-network to in-network for ASO business

Contact us today to learn how we can assist you in transitioning to value-based care