



## Management Services Organization and Support Solutions

### Getting Started: Key Considerations

An organization who wants to achieve success in risk must consider the following:



#### Identify Risk-Based Goals

Align on organizational goals and best-fit opportunities to achieve a paradigm shift to risk



#### Perform Gap Assessment

Review organizational structure, capabilities and payer/provider partnerships



#### Outline Roadmap to Risk

Through optimal network management, funds flow, care management and quality improvement, data management and provider engagement strategies

### Over 20 Years of Proven Outcomes



**46%** Reduction in readmits, ER visits by 48% and Claims of \$5k+, increase of 84%

**20%** Year over year membership growth

**2x** Performance on Value Based Payment contract metrics

**\$58M** Upside in negotiated agreement on legal entity and governance build

### About Us

COPE Health Solutions (CHS) is a national tech-enabled services firm with deep extensive expertise, proven tools, and processes across key Value Based Payment functions for all delivery system stakeholders.

### MSO Function Capabilities



#### Corporate Services and Payer Contracting

- Business design – governance, management, ops resourcing and vendor partnership
- Regulatory and compliance for risk
- Interim leadership for all key roles
- Advanced payer contracting expertise and tools



#### Pop Health Data Warehouse and Analytics

- Analytics for Risk Contracting (ARC) Platform full service population health management and value based payment analytics and management
- EMR API integration



#### Network Management & Physician Alignment

- Network design, build and ongoing management
- Network incentive model and funds flow design and implementation



#### Provider Incentives and PCP Practice Transformation

- Physician and APP financial incentive and team based care role redesign
- ARC integrated data driven practice transformation tool
- Practice engagement playbook and team build



#### Finance & Analytics

- Advanced contract and initiative modeling integrated into ARC
- Actuarial and finance experts to inform contracting strategy and projected performance



#### Care & Medical Management

- Care model and program design and stand up, including care management, transitions, quality management
- Enable care management delegation for all lines of business
- ARC integrated care management workflow platform



#### Claims Management, Credentialing, Member Services

- ARC integrated claims management, UM, credentialing platforms and BPaaS
- Provider and member engagement portals driven by ARC analytics and data flows
- Member engagement model implementation

Contact us today to learn how we can assist you in achieving success in value-based payment